



Ministry of digital economy and entrepreneurship
(MoDEE)

Request for Proposals (RFP)
Licenses Renewal and Technical support for Nutanix

RFP NO : 63/EGOVT/2025

DEAD LINE:8/12/2025



1. Introduction:.....	4
1.1. RFP Purpose.....	4
1.2. RFP Organization:	4
2. Project Definition and Description	5
2.1. Support services	5
2.2. Service level requirements.....	5
2.3. Escalation procedures and penalties.....	6
3. Scope of Work and Deliverables:	7
4. Administrative Procedures and requirements	9
4.1. BIDDER QUALIFICATIONS	9
4.2. RESPONSE PROCEDURES	9
4.3. RESPONSE FORMAT	10
4.4. RESPONSE SUBMISSION	11
4.5. RESPONSE EVALUATION	12
4.6. FINANCIAL TERMS	12
4.7. LEGAL TERMS.....	13
4.8. CONFLICT OF INTEREST	19
4.9. SECRECY AND SECURITY	20
4.10. DOCUMENT PROPERTY.....	20
4.11. REMOVAL AND REPLACEMENT OF PERSONNEL.....	20
4.12. OTHER PROJECT RELATED TERMS	20
5. Bill of Quantity (BoQ).....	21
• License to be renewed.....	21
6. Annexes	21
6.1. Sample Arabic Agreement.....	21
6.2. Key RFP Dates	21
6.3. Confidentiality Undertaking	21
6.4. TECHNICAL AND FINANCIAL PROPOSAL RESPONSE FORMAT	23

DISCLAIMER

THIS DOCUMENT IS A REQUEST FOR PROPOSAL (RFP) AND SHALL NOT BE CONSTRUED IN WHOLE OR PART AS A DIRECT OR INDIRECT ORDER. THE INFORMATION IN THIS RFP IS INTENDED TO ENABLE A COMPANY TO FORMULATE A PROPOSAL IN RESPONSE TO THE PROJECT REQUIREMENTS SET FORTH. ALTHOUGH THIS RFP CONTAINS SUCH ENABLING INFORMATION, BIDDERS MUST MAKE THEIR OWN INDEPENDENT ASSESSMENTS AND INVESTIGATIONS REGARDING THE SUBJECT MATTER OF THIS RFP. MODEE DOES NOT GUARANTEE THE ACCURACY, RELIABILITY, CORRECTNESS OR COMPLETENESS OF THE INFORMATION IN THIS RFP. THE BIDDER REMAINS RESPONSIBLE IN RELATION TO IDENTIFYING ANY FURTHER INFORMATION THAT IT REQUIRES TO PREPARE THE PROPOSAL.



1. Introduction:

1.1. RFP Purpose

The Ministry of Digital Economy and Entrepreneurship (Modee) is soliciting proposals from local Qualified and authorized partners for Nutanix to renew licenses and to provide technical support for the ministry of digital economy and entrepreneurship.

The winning bidder shall be ultimately responsible for all project management tasks relating to the project.

The winning bidder will be responsible for successful delivery of the project within specified timeframe and has to follow agreed tasks and achieve desired goals and requirements so that the project managed efficiently and effectively.

Responses to this Request for Proposal (RFP) must conform to the procedures, format and content requirements outlined in this document. Deviation may be grounds for disqualification.

1.2. RFP Organization:

This RFP provides the information to enable bidders to submit written proposals for the required scope of work and implementation guidelines. The organization of the RFP is as follows:

Section 1: Introduction

This section outlines the RFPs purpose and its organization.

Section 2: Project Description

This Section outlines the overall description, purpose, objectives and the current situation.

Section 3: Scope of work and deliverables

This Section defines the detailed scope of work required to accomplish this project, description for functional and non-functional requirements.

Section 4: Administrative Procedures and Requirements

This Section describes the administrative rules and procedures that guides the received proposals including dates, response formats for the technical and financial proposals, and their relevant legal and financial terms.

Section 5: BOQ

BoQ

Section 6: Annexes

2. Project Definition and Description

The project will be renewing Nutanix licenses and to provide technical support

2.1. Support services

Winning Bidder shall provide support and renewing the licenses **from expiry date** for the mentioned list in section 5 to 30/10/2028.

MODEE seeks to maintain relevant Operating System updates, general fixes, configuration, testing and licenses management, clustering and load balancing software included in addition to any required or needed support and maintenance for software.

Winning bidders should submit to E-government Ops Center a list of qualified support engineers to be responsible for resolving reported incidents/problems highlighting the staff name with contact details.

2.2. Service level requirements

Severity level

A problem is a critical or serious loss of functionality. Severity level is a mean of assessing and documenting the impact of the loss of functionality to the winning bidder and the impact to the business. The severity level gives restoration or repair priority to problems causing the greatest impact to the business. Below is a description for the various severity levels defined and used at eGovernment Ops Center:

Severity One (Urgent)

A severity one (1) issue is a catastrophic business impact: complete loss of a core business process, which needs immediate attention

Severity Two (High)

A severity two (2) issue is critical business impact: significant loss or degradation of services

Severity Three (Medium)

A severity three (3) issue is a medium-to-low impact problem, which involves partial non-critical functionality loss

Severity Four (Low)

A severity four (4) is an important problem but it can wait, as there is no loss of functionality or impact on the business.

Response and Resolution Matrix

Table below describes the response and resolution time required for the different problems severities at eGovernment Ops Center:

Severity	Response Time	Resolution Time
1	1 Hour	8 Hours
2	2 Hours	24 Hours
3	4 Hours	72 Hours
4	8 Hours	One week

Table 1 Response and Resolution Matrix

Where:

***Response Time:** The time it takes to acknowledge MODEE's issue in a non-automated way. It is calculated from the time of sending an email explaining the incident, opening a ticket on bidder ticketing system, or conducting a phone call with the assigned support engineer until the time that MODEE is advised their problem has been received and is being addressed

Resolution Time: Is the time taken to resolve the reported incident completely. Resolution Time (Restoration Time) is calculated from the end of the defined response time for each severity level as shown in the above table, it shall include the diagnostic and the fixing time for the reported incident.

2.3. Escalation procedures and penalties

The winning bidder is required to provide the support and maintenance services according to the Response and Resolution Matrix shown in table 1 above. Penalty will be deducted according to table 2 below:

- If the winning bidder passed the Response Time: first level of escalation will be applied by notifying bidder's Technical Support Manager, and assigned contact person.
- If the winning bidder passed the Resolution time without accepted reason from Modee, then Modee is entitled to fix the problem, and to apply penalty on the winning bidder in accordance with the following criteria in table 2 below and all costs incurred by Modee for fixing the problem shall be charged to the winning bidder and deducted from his dues or the performance/ maintenance bond. Noting that penalties will be continue charged to winning bidder until find resolution for the problem.

Severity	Definition	Support Penalty
1	Must be done, essential to business survival. Business can't continue	A penalty of 22 J.D. shall be applied for each day pass the resolution time. This penalty will be applied until solving the problem; after 2 days of starting the problem without solving it, Modee have the right to call 3rd party to fix the problem and all cost incurred for this will be charged to the winning bidder in addition to above penalties.

2	Should be done, near essential to business survival.	A penalty of 18 J.D. shall be applied for each day pass the resolution time. This penalty will be applied until solving the problem; after 3 days of starting the problem without solving it, Modee have the right to call 3rd party to fix the problem and all cost incurred for this will be charged to the winning bidder in addition to above penalties.
3	Could be done, high benefit to business if time and resources are available.	A penalty of 11 J.D. shall be applied for each day pass the resolution time. This penalty will be applied until solving the problem; after 5 days of starting the problem without solving it, Modee have the right to call 3rd party to fix the problem and all cost incurred for this will be charged to the winning bidder in addition to above penalties.
4	Important problem but can wait	A penalty of 5 J.D. shall be applied for each day pass the resolution time. This penalty will be applied until solving the problem; after 5 days of starting the problem without solving it, Modee have the right to call 3rd party to fix the problem and all cost incurred for this will be charged to the winning bidder in addition to above penalties.

Table 2 Penalties

3. Scope of Work and Deliverables:

Important notes

There are certain activities to be performed and deliverables to be provided by winning bidder during execution of the Project. More detailed information on each of them is given in the next paragraphs.

- Licenses renewal for the listed in BoQ section 5 from the expiry date shown in section 5 to 30/10/2028 , The winning bidder must renew the licenses within **30 calendar days from the commencement date.**
- **The winning bidder must provide a professional, end-to-end service to restructure the Nutanix model license, which includes a meticulous audit to remove all unused licenses and a comprehensive refragmentation of the remaining licenses across all clusters to ensure optimal utilization and compliance within 120 calendar days from the commencement date.**
- Provide technical support and maintenance for the software listed in section 5 BOQ. Starting from the commencement date for the local support to 30/10/2028.

- **Nutanix direct support is required**
- **License portability: this SW should give MODEE the ability to use the licenses on the existing HWs & On any new certified HW from same or different vendor, whenever MoDEE decides to phase out the old hardware**

Note that the winning bidder should provide any additional requirements needed for the proper delivering of the project and its cost should be included in the price submitted by the bidder.

Definitions:

- Final Acceptance: the official acceptance by MODEE after the winning bidder finishes and delivers all work in the contract and after the maintenance period.

Winning Bidder Activities

- Assign a contact person / account manager to be responsible during the support and maintenance period of this contract.
- Provide support and maintenance services on a **24X7** basis to overall list in section 5 from the **commencement date**, this support must be performed by offsite team assigned by the winning bidder locally based in Jordan, in addition, support engineers must be available on site when required.
- provide a professional, end-to-end service to **audit, remove unused, and comprehensively refragment** all remaining Nutanix model licenses across all clusters to ensure **optimal utilization and compliance, with completion required within 120 calendar days** from the commencement date.
- License renewal for the listed in BoQ section 5 from the expiry date as shown in section 5
- Comply with the service level requirements defined by the OPS Centre and as shown in section 2 above
- Provide communication channels to enable MODEE to report incidents that should be tracked and monitored till final resolution by the winning bidder, and keeping MODEE informed about the status for these incidents
- Ensure the availability of educated resources at the local partner when needed to provide on-site support
- Issue a service report after each and every site visit registering the reported incident, its root cause and the followed procedures for issue(s) successful resolution including the taken and/or suggested recommendations and measures that shall prevent such incidents / issues from reoccurring in the future
- Applying the latest fixes, patches and required upgrades (major and minor) to the installed software during the support and maintenance period (if required) while ensuring system's integrity, reliability, conformity and normal operation for all system features including the content

Technical proposal requirements

The bidder is required to provide the following information in the technical proposal in relation to this RFP:

- Comply to compliance sheet shown in Annex 6.4
- Demonstrate the technical capability for the team who will be in charge for maintaining and supporting the platform, by providing the team qualifications and number of people who will be dedicated for supporting and maintaining the installed platform.
- Provide the appropriate escalation matrix and procedures (with contact details for concerned parties) that guarantees performing corrective measures in case needed and in actions within a guaranteed manner.
- Propose the Software Update Management Procedure, i.e. a proven approach for software patches, hot fixes and minor upgrades (if the need may be) for the proposed solution.

Financial Proposal Requirements

- List all cost associated with the renewing existing licenses
- List all cost associated with support (SW)

Deliverables

- Proof of renewing the license from the mother company
- Provide a detailed report documenting the **entire restructuring process, the new optimized license structure, and all configuration changes** that were implemented.
- Service reports for all reported and resolved incidents signed by a representative from the eGov Ops Center

4. Administrative Procedures and requirements

4.1. BIDDER QUALIFICATIONS

Bidders eligible for this tender should be:

1. Bidder must be Nutanix Partner. A valued certified proving the company is a local Nutanix Partner must be attached to the technical proposal.

4.2. RESPONSE PROCEDURES

All inquiries with respect to this RFP are to be addressed to JONEPS in writing by mail, e-mail or fax with the subject **"Licenses Renewal, Technical support of Nutanix"**. All Inquiries can only be

Licenses Renewal, Technical support, Maintenance services of Nutanix devices devices

addressed to [egov tender @modee.gov.jo] by day 1/12/2025. Responses will be sent in writing no later than by Joneps . Questions and answers will be shared with all Bidders' primary contacts.

4.3. RESPONSE FORMAT

Bidders responding to this RFP should demonstrate up-to-date capabilities and experiences in providing similar services and similar engagements of the same scope, size and nature especially in the public sector.

Bidders should demonstrate the following specific capabilities:

- Nutanix Partnership
- Experience in providing technical support and maintenance for similar systems projects (1projects in last 5 years)
- Experience in software and other IT related areas specified in section 3

Note: Where some skills are not available, the bidder is expected to sub-contract with a reputable consulting firm to cover for this specific skill. In case of subcontracting, the subcontractor has to be approved by MODEE and the contractor will be liable for all works performed by the sub-contractor.

- Bidders' written response to the RFP must include the following in addition to other technical proposal

Part I: Technical Proposal

1. Corporate capability statement: Corporate capability statement must include all the following:
 - Corporate technical capabilities and experience in implementing similar projects together with detailed description and reference to each component underlined in Section 3
 - Detailed proposed Team Resumes (each resume will be subjected to the approval of MODEE, in case of replacements the winning bidder has to abide by the MODEE requirements for replacements and approvals.
 - Description and references to similar projects performed
 - Reference to similar work samples in nature, size, complexity and components, Technical Proposal should include furnishing MODEE with a description of at least one similar projects in the past 5 years
 - Current client list, highlighting potential conflict of interest
 - Project Organizational Structure.

The technical proposal shall include the response to the attached **Compliance Table attached in this RFP (Annex 6.4)** and delivering each of the major components as specified in the technical proposal requirements. In order for the evaluation to progress quickly and effectively, bidders are requested to provide Part I of their proposal as per the format described in **Annex 6.4**, non-compliance to the specified format may lead to disqualification.

Part II: Financial proposal

The financial proposal should include a cost summary and a detailed cost analysis Section according to financial proposal template shown in **Annex 6.4**, the cost summary must provide a fixed lump sum price in Jordan Dinars for the overall scope of work and deliverables including all fees, taxes including sales tax. The supporting detailed cost analysis should provide a breakdown and details of the pricing should be provided. The day rates and expenses for any consultants should be included separately along with the time for which they will be required. The bidder will provide separately all professional fees and expenses (travel, project equipment, accommodation and subsistence, etc.) for the duration of the project. The pricing should show the proposed linkage between deliverables and payments. Financial proposal should include the Form of Bid (نموذج المناقصة) and (ملخص بدلات الاتعاب) attached in the Arabic Sample **Agreement under 3 ملحق رقم 2 وملحق رقم 3** duly filled signed and stamped by the bidder. The Financial proposal should be submitted in separation of the Technical proposal. In order for the evaluation to progress quickly and effectively, bidders are requested to provide Part II of their proposal as per the **format described in Annex 6.4**

- على الفريق الثاني ان يشمل سعره الضريبة العامة على المبيعات بنسبة (16 %) الا اذا كانت الشركة خاضعة للضريبة العامة على المبيعات بنسبة (0%) (بموجب كتاب رسمي من هيئة الاستثمار يرفق مع العرض المالي) ويتم عكس هذه النسبة على السعر المقدم من قبلها .
- في حال عدم توضيح الضريبة العامة على المبيعات على السعر المقدم من قبل الشركة يعتبر سعر الشركة شامل للضريبة العامة على المبيعات بنسبة 16 %.

Part III: Bid Security

This part includes the original Bid Guarantee.

4.4. RESPONSE SUBMISSION

Bidders must submit proposals to this RFP joneps no later than **12:00 pm on 8/12/2025** (Amman Local Time).

Tender No. **63/egovt/2025**

Tendering Department – 3rd floor

Ministry of Digital Economy and Entrepreneurship

8th circle

P.O. Box 9903

Amman 11191 Jordan

Tel: 00 962 6 5805642

Fax: 00 962 6 5861059

Proposals should be submitted as respectively, as follows:

- **Part “Licenses Renewal, Technical support of Nutanix”– Technical & Financial Proposal on JONEPS**

- **Part II “Licenses Renewal, Technical support of Nutanix”– Bid Bond** This part (envelope) should contain 1 hard copy. This part should not contain any reference to cost or price. Inclusion of any cost or price information in the technical proposal will result in the bidder’s proposal being disqualified as irresponsible (يتم ايداعها يوم الاثنين الموافق 2025/12/8 في وحدة العطاءات الطابق الثالث بحد اقصى الساعة 12:00 PM)

Note Proposals may be withdrawn or modified and resubmitted in writing any time before the submission date.

Regardless of method of delivery, the proposals must be received by MODEE no later than **12:00 pm ON 8/12/2025** (Amman Local Time). MODEE will not be responsible for premature opening of proposals not clearly labeled

4.5. RESPONSE EVALUATION

The overall proposal will be evaluated both technically and financially, and will be evaluated and awarded according to the clause number 29 of the Government Procurement instructions of 2022 based on a compliance sheet that should be submitted through the technical bidder proposal. MoDEE reserves the right not to select any offer. MoDEE also assumes no responsibility for costs of bidders in preparing their submissions.

Note: Technical and Financial proposals will be opened at the same time for all bidders.

The Ministry of Digital Economy and Entrepreneurship reserves the right not to select any offer. The Ministry of Digital Economy and Entrepreneurship also assumes no responsibility for costs of bidders in preparing their submissions

4.6. FINANCIAL TERMS

Bidders should take into consideration the following general financial terms when preparing and submitting their proposals:

- All prices should be quoted in Jordanian Dinars inclusive of all expenses, governmental fees and taxes, including sales tax
- The type of contract will be a fixed lump sum price contract including costs of all licenses renewal and any additional requirements needed for the proper delivering of the project
- A clear breakdown (table format) of the price should be provided including price for all expenses.
- The bidder shall bear all costs associated with the preparation and submission of its proposal and MoDEE will in no case be responsible or liable for these costs, regardless of the conduct or outcome of the proposal process.
- The bidder shall furnish detailed information listing all commissions and gratuities, if any, paid or to be paid to agents relating to this proposal and to contract execution if the bidder is awarded the contract. The information to be provided shall list the name and

address of any agents, the amount and currency paid and the purpose of the commission or gratuity.

- The Bidder shall submit a (Tender Bond) proposal security on a form similar to the attached format in Jordanian Dinars for a flat sum of 680 J.D) Three Hundred Jordanian Dinars in a separate sealed envelope. The bond will be in the form of a bank guarantee from a reputable registered bank, located in Jordan, selected by the bidder. The bidder shall ensure that the (tender bond) proposal security shall remain valid for a period of 90 days after the bid closing date or 30 days beyond any extension subsequently requested by the purchasing committee, and agreed to by the bidder.
 - Any proposal not accompanied by an acceptable proposal security (tender bond) shall be rejected by the purchasing committee as being non-responsive pursuant to RFP.
 - The proposal security of the unsuccessful bidders will be returned not later than 30 days after the expiration of the proposal validity period.
 - The winning bidder is required to submit a performance bond of 10% of the total value of the contract within 10 days as of the date of award notification letter.
 - The proposal security of the winning bidder will be returned when the bidder has signed the contract and has furnished the required performance security.
 - The proposal security may, in the sole discretion of the purchasing committee, be forfeited:
- If the bidder withdraws its proposal during the period of proposal validity as set out in the RFP;
- The winning bidder has to pay the fees of the RFP advertisement issued in the newspapers.
 - MoDEE is not bound to accept the lowest bid and will reserve the right to reject any bids without the obligation to give any explanation.
 - Bidders must take into consideration that payments will be as specified in the tender documents and will be distributed upon the winning submission and acceptance of the scope of work and of the deliverables and milestones of the scope of work defined for the project by the first party.
 - MoDEE takes no responsibility for the costs of preparing any bids and will not reimburse any Bidder for the cost of preparing its bid whether winning or otherwise.

4.7.LEGAL TERMS

Bidders should take into consideration the following general legal terms when preparing and submitting their proposals:

- The bidders shall not submit alternative proposal. Alternative proposals will be returned unopened or unread. If the bidder submits more than one proposal and it is not obvious, on the sealed envelope(s), which is the alternative proposal, in lieu of returning the alternative proposal, the entire submission will be returned to the bidder and the bidder will be disqualified.
- The proposal shall be signed by the bidder or a person or persons duly authorized to bind the bidder to the contract. The latter authorization shall be indicated by duly-legalized power of attorney. All of the pages of the proposal, except un-amended printed literature, shall be initialed by the person or persons signing the proposal.

- Any interlineations, erasures or overwriting shall only be valid if they are initialed by the signatory(ies) to the proposal.
- The bid shall contain an acknowledgement of receipt of all Addenda to the RFP, the numbers of which must be filled in on the Form of Bid attached to the Arabic Sample Agreement
- MoDEE requires that all parties to the contracting process observe the highest standard of ethics during the procurement and execution process. The Purchasing committee will reject a proposal for award if it determines that the Bidder has engaged in corrupt or fraudulent practices in competing for the contract in question.

Corrupt Practice means the offering, giving, receiving or soliciting of anything of value to influence the action of a public official in the procurement process or in contract execution

Fraudulent Practice means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of MoDEE, and includes collusive practice among Bidders (prior to or after proposal submission) designed to establish proposal prices at artificial non-competitive levels and to deprive MoDEE of the benefits of free and open competition.

- No bidder shall contact MoDEE, its employees or the Purchasing committee or the technical committee members on any matter relating to its proposal to the time the contract is awarded. Any effort by a bidder to influence MoDEE, its employees, the Purchasing committee or the technical committee members in the purchasing committee's proposal evaluation, proposal comparison, or contract award decision will result in rejection of the bidder's proposal and forfeiture of the proposal security
- The remuneration of the Winning Bidder stated in the Decision of Award of the bid shall constitute the Winning Bidder sole remuneration in connection with this Project and/or the Services, and the Winning Bidder shall not accept for their own benefit any trade commission, discount, or similar payment in connection with activities pursuant to this Contract or to the Services or in the discharge of their obligations under the Contract, and the Winning Bidder shall use their best efforts to ensure that the Personnel, any Sub-contractors, and agents of either of them similarly shall not receive any such additional remuneration.
- A business registration certificate should be provided with the proposal
- The laws and regulations of The Hashemite Kingdom of Jordan shall apply to awarded contracts.
- MoDEE takes no responsibility for the costs of preparing any bids and will not reimburse any bidder for the cost of preparing its bid whether winning or otherwise.

- Bidders must review the Sample Arabic Contract Agreement provided with this RFP and that will be the Contract to be signed with the winning bidder. Provisions in this Sample Arabic Contract Agreement are not subject to any changes; except as may be amended by MoDEE before tender submission; such amendments are to be issued as an addenda.
- Proposals shall remain valid for period of (90) days from the closing date for the receipt of proposals as established by the Purchasing committee.
- The Purchasing committee may solicit the bidders' consent to an extension of the proposal validity period. The request and responses thereto shall be made in writing or by fax. If a bidder agrees to prolong the period of validity, the proposal security shall also be suitably extended. A bidder may refuse the request without forfeiting its proposal security; however, in its discretion, the Purchasing committee may cease further review and consideration of such bidder's proposal. A bidder granting the request will not be required nor permitted to modify its proposal, except as provided in this RFP.
- MoDEE reserves the right to accept, annul or cancel the bidding process and reject all proposals at any time without any liability to the bidders or any other party and/withdraw this tender without providing reasons for such action and with no legal or financial implications to MoDEE.
- MoDEE reserves the right to disregard any bid which is not submitted in writing by the closing date of the tender. An electronic version of the technical proposal will only be accepted if a written version has also been submitted by the closing date.
- MoDEE reserves the right to disregard any bid which does not contain the required number of proposal copies as specified in this RFP. In case of discrepancies between the original hardcopy, the other copies and/or the softcopy of the proposals, the original hardcopy will prevail and will be considered the official copy.
- MODEE reserves the right to enforce penalties on the winning bidder in case of any delay in delivery defined in accordance with the terms set in the sample Arabic contract. The value of such penalties will be determined in the Sample Arabic contract for each day of unjustifiable delay.
- Bidders may not object to the technical or financial evaluation criteria set forth for this tender.
- The winning bidder will be expected to provide a single point of contact to which all issues can be escalated. MODEE will provide a similar point of contact.
- MODEE is entitled to meet (in person or via telephone) each member of the consulting team prior to any work, taking place. Where project staff is not felt to be suitable, either before starting or during the execution of the contract, MODEE reserves the right to request an alternative staff at no extra cost to MODEE.

- Each bidder will be responsible for providing his own equipment, office space, secretarial and other resources, insurance, medical provisions, visas and travel arrangements. MODEE will take no responsibility for any non-Government of Jordan resources either within Jordan or during travel to/from Jordan.
- Any source code, licenses, documentation, hardware, and software procured or developed under **"Licenses Renewal, Technical support of Nutanix"** the property of MODEE upon conclusion of "Licenses Renewal, Technical support, Maintenance services of Nutanix devices". Written consent of MODEE must be obtained before sharing any part of this information as reference or otherwise.
- Bidders are responsible for the accuracy of information submitted in their proposals. MoDEE reserves the right to request original copies of any documents submitted for review and authentication prior to awarding the tender.
- The bidder may modify or withdraw its proposal after submission, provided that written notice of the modification or withdrawal is received by the purchasing committee prior to the deadline prescribed for proposal submission. Withdrawal of a proposal after the deadline prescribed for proposal submission or during proposal validity as set in the tender documents will result in the bidder's forfeiture of all of its proposal security (bid bond).
- A bidder wishing to withdraw its proposal shall notify the Purchasing committee in writing prior to the deadline prescribed for proposal submission. A withdrawal notice may also sent by fax, but it must be followed by a signed confirmation copy, postmarked no later than the deadline for submission of proposals.
- The notice of withdrawal shall be addressed to the Purchasing committee the address in RFP, and bear the contract name "Licenses Renewal and Technical support for Nutanix" "and the words "Withdrawal Notice".
- Proposal withdrawal notices received after the proposal submission deadline will be ignored, and the submitted proposal will be deemed to be a validly submitted proposal.
- No proposal may be withdrawn in the interval between the proposal submission deadline and the expiration of the proposal validity period. Withdrawal of a proposal during this interval may result in forfeiture of the bidder's proposal security.
- The Bidder accepts to comply with all provisions, whether explicitly stated in this RFP or otherwise, stipulated in the Governmental Procurement By-Law No8 of 2022 and its Instructions, and any other provisions stated in the Standard Contracting sample Arabic Contract Agreement annexed to this RFP including general and special conditions, issued pursuant to said Unified Procurement By-Law No8 of 2022 and its Instructions
- The winning bidder shall perform the Services and carry out their obligations with all due diligence, efficiency, and economy, in accordance with the highest generally accepted professional techniques and practices, and shall observe sound management practices, and employ appropriate advanced technology and safe methods. The Winning Bidder shall always act,

in respect of any matter relating to this Contract or to the Services, as faithful advisers to MODEE, and shall at all times support and safeguard MODEE's legitimate interests in any dealings with Sub-contractors or third parties.

- If there is, any inconsistency between the provisions set forth in the Sample Arabic Contract Agreement attached hereto or this RFP and the proposal of Bidder; the Sample Arabic Contract Agreement and /or the RFP shall prevail.
- MODEE reserves the right to furnish all materials presented by the winning bidder at any stage of the project, such as reports, analyses or any other materials, in whole or part, to any person. This shall include publishing such materials in the press, for the purposes of informing, promotion, advertisement and/or influencing any third party, including the investment community. MODEE shall have a perpetual, irrevocable, non-transferable, paid-up right and license to use and copy such materials mentioned above and prepare derivative works based on them.
- **Amendments or reservations on any of the Tender Documents:** Bidders are not allowed to amend or make any reservations on any of the Tender Documents or the Arabic Sample contract agreement attached hereto. In case any bidder does not abide by this statement, his proposal will be rejected for being none-responsive to this RFP. If during the implementation of this project; it is found that the winning bidder has included in his proposal any amendments, reservations on any of the tender documents or the Contract; then such amendments or reservations shall not be considered and the items in the tender documents and the Contract shall prevail and shall be executed without additional cost to MODEE and the winning bidder shall not be entitled to claim for any additional expenses or take any other legal procedures.
- Nothing contained herein shall be construed as establishing a relation of principal and agent as between MODEE and the Winning Bidder. The Winning Bidder has complete charge of Personnel and Sub-contractors, if any, performing the Services and shall be fully responsible for the Services performed by them or on their behalf hereunder.
- The Winning Bidder, their Sub-contractors, and the Personnel of either of them shall not, either during the term or after the expiration of the Contract, disclose any proprietary or confidential information relating to the Project, the Services, the Contract, or MODEE's business or operations without the prior written consent of MODEE. The Winning Bidder shall sign a Non-Disclosure Agreement with MODEE as per the standard form adopted by MODEE. A confidentiality undertaking is included.
- Sample Arabic Contract Agreement Approval:

Bidders must review the Sample Arabic Contract Agreement version provided with the RFP, which shall be binding and shall be signed with winning bidder.

Bidders must fill out, stamp and duly sign the Form of Bid (نموذج عرض المناقصة) attached to the Arabic Sample Agreement under (3) ملحق رقم 3 and enclose it in their financial proposals.

Bidders must fill out the summary payment schedule form sub annex 2 (الملحق رقم 2) (1which is part of the Arabic Sample Contract version provided with the RFP, sign and stamp it, and enclose it with the Financial Proposal.

Proposals that do not include these signed forms are subject to rejection as being none responsive.

- **PROHIBITION OF CONFLICTING ACTIVITIES**

Neither the Winning Bidder nor their Sub-contractors nor their personnel shall engage, either directly or indirectly, in any of the following activities:

- During the term of the Contract, any business or professional activities in Jordan or abroad which would conflict with the activities assigned to them under this bid; or
- After the termination of this Project, such other activities as may be specified in the Contract.

- **INTELLECTUAL PROPERTY RIGHTS PROVISIONS**

- Intellectual Property for the purpose of this provision shall mean all copyright and neighboring rights, all rights in relation to inventions (including patent rights), plant varieties, registered and unregistered trademarks (including service marks), registered designs, Confidential Information (including trade secrets and know how) and circuit layouts, and all other rights resulting from intellectual activity in the industrial, scientific, literary or artistic fields.
- Contract Material for the purpose of this provision shall mean all material (includes documents, equipment, software, goods, information and data stored by any means):
 - a) Brought into existence for the purpose of performing the Services;
 - b) incorporated in, supplied or required to be supplied along with the Material referred to in paragraph (a); or
 - c) Copied or derived from Material referred to in paragraphs (a) or (b);
- Intellectual Property in all Contract Material vests or will vest in MODEE. This shall not affect the ownership of Intellectual Property in any material owned by the Winning Bidder, or a Sub-contractor, existing at the effective date of the Contract. However, the Winning Bidder grants to MODEE, or shall procure from a Sub-contractor, on behalf of MODEE, a permanent, irrevocable, royalty-free, worldwide, non-exclusive license (including a right of sub-license) to use, reproduce, adapt and exploit such material as specified in the Contract and all relevant documents.
- If requested by MODEE to do so, the Winning Bidder shall bring into existence, sign, execute or otherwise deal with any document that may be necessary or desirable to give effect to these provisions.
- The Winning Bidder shall at all times indemnify and hold harmless MODEE, its officers, employees and agents from and against any loss (including legal costs and expenses on a solicitor/own client basis) or liability incurred from any claim, suit, demand, action or proceeding by any person in respect of any infringement of Intellectual Property by the Winning Bidder, its officers, employees, agents or Sub-contractors in connection with the performance of the Services or the use by MODEE of the Contract Material. This indemnity shall survive the expiration or termination of the Contract.

- The Winning Bidder not to benefit from commissions discounts, etc. The remuneration of the Winning Bidder stated in the Decision of Award of the bid shall constitute the Winning Bidder sole remuneration in connection with this Project and/or the Services, and the Winning Bidder shall not accept for their own benefit any trade commission, discount, or similar payment in connection with activities pursuant to this Contract or to the Services or in the discharge of their obligations under the Contract, and the Winning Bidder shall use their best efforts to ensure that the Personnel, any Sub-contractors, and agents of either of them similarly shall not receive any such additional remuneration.
- THIRD PARTY INDEMNITY
Unless specified to the contrary in the Contract, the Winning Bidder will indemnify MODEE, including its officers, employees and agents against a loss or liability that has been reasonably incurred by MODEE as the result of a claim made by a third party:
 - Where that loss or liability was caused or contributed to by an unlawful, negligent or willfully wrong act or omission by the Winning Bidder, its Personnel, or sub-contractors; or
 - Where and to the extent that loss or liability relates to personal injury, death or property damage.
- LIABILITY
 - The liability of either party for breach of the Contract or for any other statutory cause of action arising out of the operation of the Contract will be determined under the relevant law in Hashemite Kingdom of Jordan as at present in force. This liability will survive the termination or expiry of the Contract. Winning bidder's total liability relating to contract shall in no event exceed the fees Winning bidder receives hereunder, such limitation shall not apply in the following cases (in addition to the case of willful breach of the contract):
 - gross negligence or willful misconduct on the part of the Consultants or on the part of any person or firm acting on behalf of the Consultants in carrying out the Services,
 - an indemnity in respect of third party claims for damage to third parties caused by the Consultants or any person or firm acting on behalf of the Consultants in carrying out the Services, infringement of Intellectual Property Rights

4.8.CONFLICT OF INTEREST

- The Winning bidder warrants that to the best of its knowledge after making diligent inquiry, at the date of signing the Contract no conflict of interest exists or is likely to arise in the performance

Licenses Renewal, Technical support, Maintenance services of Nutanix devices devices

of its obligations under the Contract by itself or by its employees and that based upon reasonable inquiry it has no reason to believe that any sub-contractor has such a conflict.

- If during the course of the Contract a conflict or risk of conflict of interest arises, the Winning bidder undertakes to notify in writing MoDEE immediately that conflict or risk of conflict becomes known.
- The Winning bidder shall not, and shall use their best endeavors to ensure that any employee, agent or sub-contractor shall not, during the course of the Contract, engage in any activity or obtain any interest likely to conflict with, or restrict the fair and independent performance of obligations under the Contract and shall immediately disclose to MoDEE such activity or interest.
- If the Winning bidder fails to notify MoDEE or is unable or unwilling to resolve or deal with the conflict as required, MoDEE may terminate this Contract in accordance with the provisions of termination set forth in the Contract.

4.9. SECREC Y AND SECURITY

The Winning bidder shall comply and shall ensure that any sub-contractor complies, so far as compliance is required, with the secrecy and security requirements of MoDEE, or notified by MoDEE to the Winning bidder from time to time.

4.10. DOCUMENT PROPERTY

All plans, drawings, specifications, designs, reports, and other documents and software submitted by the Winning bidder in accordance with the Contract shall become and remain the property of MoDEE, and the Winning bidder shall, not later than upon termination or expiration of the Contract, deliver all such documents and software to MoDEE, together with a detailed inventory thereof. Restrictions about the future use of these documents, if any, shall be specified in the Special Conditions of the Contract.

4.11. REMOVAL AND REPLACEMENT OF PERSONNEL

- Except as MoDEE may otherwise agree, no changes shall be made in the key Personnel. If, for any reason beyond the reasonable control of the Winning bidder, it becomes necessary to replace any of the key Personnel, the Winning bidder shall provide as a replacement a person of equivalent or better qualifications and upon MoDEE approval.
- If MoDEE finds that any of the Personnel have (i) committed serious misconduct or have been charged with having committed a criminal action, or (ii) have reasonable cause to be dissatisfied with the performance of any of the Personnel, then the Winning bidder shall, at MoDEE's written request specifying the grounds thereof, provide as a replacement a person with qualifications and experience acceptable to MoDEE.

4.12. OTHER PROJECT RELATED TERMS

MoDEE reserves the right to conduct a technical audit on the project either by MoDEE resources or by third party.

5. Bill of Quantity (BoQ)

- The winning bidder must renew the licenses (Nutanix support) for the Nutanix products listed below. This renewal should extend from their current expiry dates to October 31, 2028.
- Provide software support **from commencement date**

License to be renewed

License ID	Tier	Licensing Metric cores	Expiry Date	Total Price
LIC-01369133	Pro	592	26/10/2025	

All prices should be quoted in Jordanian Dinars inclusive of all expenses, governmental fees and taxes, including sales tax

6. Annexes

6.1. Sample Arabic Agreement

<Attached>

6.2. Key RFP Dates

ITEM	DATE (DD/MM/YY)
Deadline for submission of bidders' questions to RFP	BY JONEPS
Expected date for answers to bidders' questions	BY JONEPS
Proposal deadline	8/12/2025

6.3. Confidentiality Undertaking

Confidentiality Undertaking

This Undertaking is made on [DATE] by [NAME] "[Consultant]" to the benefit of the Ministry of Digital Economy and Entrepreneurship, "[Principal]" [8th Circle, P.O. Box 9903, Amman 11191 Jordan].

WHEREAS, MODEE possesses certain financial, technical, administrative and other valuable Information (referred to hereinafter as Confidential Information)

WHEREAS, [Consultant], while performing certain tasks required by the Principal in connection with the (the Project), did access such Confidential Information,

WHEREAS, the Principal considers the Confidential Information to be confidential and proprietary.

Confidential Information:

As used in this Agreement, the term “Confidential Information” means all information, transmitted by Principal or any of its subsidiaries, affiliates, agents, representatives, offices and their respective personnel, consultants and winning bidders, that is disclosed to the Winning bidder or coming to his knowledge in the course of evaluating and/or implementing the Project and shall include all information in any form whether oral, electronic, written, type written or printed form. Confidential Information shall mean information not generally known outside the Principal, it does not include information that is now in or hereafter enters the public domain without a breach of this Agreement or information or information known to Winning bidder by Third Party who did not acquire this information from Principal”.

The Consultant hereby acknowledges and agrees that;

- (1) The Confidential Information will be retained in the Principal's premises and will not be moved without the express written consent of the Principal. All Confidential Information shall be and remain the property of the Principal, and such Confidential Information and any copies thereof, as well as any summaries thereof, shall be promptly returned to the Principal upon written request and/or destroyed at the Principal's option without retaining any copies. The Winning bidder shall not use the Confidential Information for any purpose after the Project.
- (2) It will use all reasonable means and effort, not less than that used to protect its own proprietary information, to safeguard the Confidential Information.
- (3) the Winning bidder shall protect Confidential Information from unauthorized use, publication or disclosure.
- (4) It will not, directly or indirectly, show or otherwise disclose , publish, communicate, discuss , announce, make available the contents of the Confidential Information or any part thereof to any other person or entity except as authorized in writing by the Principal.
- (5) It will make no copies or reproduce the Confidential Information, except after the Principal's written consent.

Remedy and damages:

The Winning bidder acknowledges that monetary damages for unauthorized disclosure may not be less than 20% of the Project and that Principal shall be entitled, in addition to monetary damages and without waiving any other rights or remedies, to such injunctive or equitable relief as may be deemed proper by a court of competent jurisdiction.

Employee Access and Control of Information

Licenses Renewal, Technical support, Maintenance services of Nutanix devices devices

It is understood that the Winning bidder might need from time to time to discuss the details of confidential Information with other individuals employed within its own or associated companies in order to support, evaluate, and/or advance the interests of the subject business transaction. Any such discussion will be kept to a minimum, and the details disclosed only on a need to know basis. Prior to any such discussion, the Winning bidder shall inform each such individual of the proprietary and confidential nature of the Confidential Information and of the Winning bidder's obligations under this Agreement. Each such individual shall also be informed that by accepting such access, he thereby agrees to be bound by the provisions of this Agreement. Furthermore, by allowing any such access, the Winning bidder agrees to be and remain jointly and severally liable for any disclosure by any such individual that is not in accordance with this Agreement.

Miscellaneous

The obligations and rights of the Parties shall be binding on and inure to the benefit of their respective heirs, successors, assigns, and affiliates. This Agreement may be amended or modified only by a subsequent agreement in writing signed by both parties. Winning bidder may not transfer or assign the Agreement or part thereof. No provision of this Agreement shall be deemed to have been waived by any act or acquiescence on the part of the Principal, its agents or employees, nor shall any waiver of any provision of this Agreement constitute a waiver of any other provision(s) or of the same provision on another occasion. This Agreement shall be construed and enforced according to Jordanian Law. The Winning bidder hereby agrees to the jurisdiction of the Courts of Amman, Jordan and to the jurisdiction of any courts where the Principal deems it appropriate or necessary to enforce its rights under this Agreement.

Term of Agreement

The obligations of the parties under this Agreement shall continue and survive the completion of the Project and shall remain binding even if any or all of the parties abandon their efforts to undertake or continue the Project.

IN WITNESS WHEREOF, the Winning bidder hereto has executed this Agreement on the date first written above.

Consultant:

By: _____

Authorized Officer

6.4. TECHNICAL AND FINANCIAL PROPOSAL RESPONSE FORMAT

Technical Proposal Response Format

Compliance Table

No.	Requirement	Comply (Y/N)	Comment
-----	-------------	--------------	---------

Licenses Renewal, Technical support, Maintenance services of Nutanix devices

1	Have Nutanix partnership		
2	Assign a contact person / account manager to be responsible during the support period of this contract.		
3	Provide support and maintenance services on a 24X7 basis to overall list in section 5 from the commencement date, this support must be performed by offsite team assigned by the winning bidder locally based in Jordan, in addition, support engineers must be available on site when required.		
4	Comply with the service level requirements defined by the MODEE and as shown in section 2 above		
5	License renewal for the listed in BoQ section 5 from the expiry date as shown in section 5		
	provide a professional, end-to-end service to audit, remove unused, and comprehensively refragment all remaining Nutanix model licenses across all clusters to ensure optimal utilization and compliance, with completion required within 120 calendar days from the commencement date.		
	Provide a detailed report documenting the entire restructuring process, the new optimized license structure, and all configuration changes that were implemented		
6	Provide communication channels to enable MODEE to report incidents that should be tracked and monitored till final resolution by the winning bidder, and keeping MODEE informed about the status for these incidents		
7	Ensure the availability of educated resources at the local partner when needed to provide on-site support		

8	Issue a service report after each and every site visit registering the reported incident, its root cause and the followed procedures for issue(s) successful resolution including the taken and/or suggested recommendations and measures that shall prevent such incidents / issues from reoccurring in the future		
9	Applying the latest fixes, patches and the required update to the installed software during the support period (if required) while ensuring system's integrity, reliability, conformity and normal operation for all system features including the content.		
10	Has an experience in similar projects in the last 5 years. (one similar project)		
11	Provide the appropriate escalation matrix and procedures (with contact details for concerned parties) that guarantees performing corrective measures in case needed and in actions within a guaranteed manner.		
12	Respond to Modée inquiries according to the required response and resolution matrix (Refer to table 1) section 2.4.2		
13	Propose the Software Update Management Procedure, i.e. a proven approach for software patches, hot fixes and updates (if the need may be)		

Track Record

The bidder's track record on projects similar in both size and nature undertaken in the last Five years, and references of suitable client references with contact details

CVs of Project Staff

A summary of proposed team and a description of each project staff role and their relevant experience. Brief resumes of the team who will work on the project (all detailed resumes should be included in an Appendix). The bidder should also indicate the availability of the

proposed staff and indicate which phases of the project each team member is participating in, what role they will be playing, and what their utilization rate will be (percentage of their time), below is the required template to be filled for each team member

<u>Curriculum Vitae</u>	
Proposed Position on the Project:	_____
Name of Firm:	_____
Name of Personnel:	_____
Profession/Position:	_____
Date of Birth	_____
Years with the Company: _____	Nationality: _____
Proposed Duration on Site: _____	
Key Qualifications and Relevant Experience	

Expected Role in Proposed MQ Project	

Education	

Employment Record:	
(a) Employment Record	From date — present
Employer	_____
Position held	_____
(b) Employment record _____ — _____	

Employer			
Position held			
(c) Employment record			
Employer			
Position held			
Languages:			
	<u>Reading</u>	<u>Speaking</u>	<u>Writing</u>
Language 1			
Language n			
Signature	Date		

Other Information

Appendices



Financial Proposal Response Format

Please indicate the overall estimated cost of your proposed solution.

Cost should be broken down as per the schedules below as well as the detailed scope of work presented in section 3 of this document.

The price quotation should be all-inclusive fixed lump sum price and provided in Jordanian Dinars (JD). All prices are inclusive of all fees and taxes. All prices are for site delivery.

Services	Amount
Renewing the existing licenses (Nutanix support)	
software support (Local Support)	
Total	

Total Amount in Words: (Only -----Jordanian Dinars)

Project Detailed Cost:

1. License renewal (for 1095 days)

Product Code	Serial Number	Description	QTy	Start Date	End Date	Unit price	Total Price

2. Support Services

Support Services	price per month	Total Cost	Comments
<i>[List all activities associated with Support Services]</i>			
TOTAL			

Total Amount in Words: (OnlyJordanian Dinars)

Other Costs (if any)

Note (1): The Itemized Financial Proposal will be examined prior Contract Award in order to ascertain that the items are correctly calculated. The itemized prices are for reference only and the lump sum price shall constitute all costs ...etc incurred by the bidder for the execution of the project. Should any arithmetical error be found, it will be corrected and the Proposal Value will be amended accordingly. MODEE encourages all bidders to study carefully their prices and to submit their final and lowest prices.

Note (2): The bidder shall also take into account that all the rates quoted in his Price Proposal shall be fixed throughout the Contract duration and that no adjustment to such rates shall be accepted by MODEE, except when otherwise provided for in the Contract.